



ACVILIN
grup



LUX PROBA

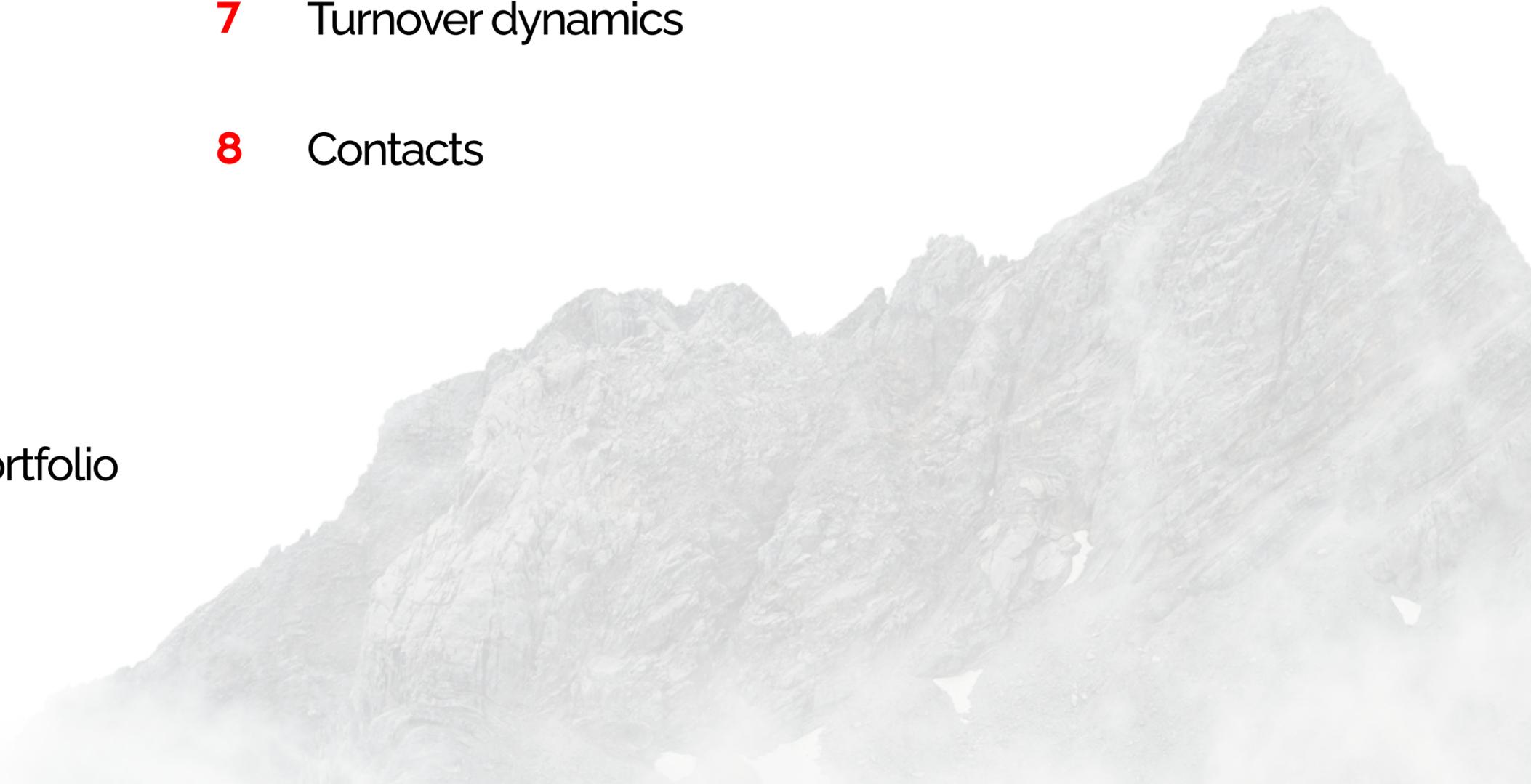
ACVILIN GROUP & LUX PROBA

Solid bridge between business
and consumer

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Activities of the companies:

Acvilin-Grup Holding and **Lux Proba** are leading distributors of consumer goods and office furniture. Both corporations successfully operate on the Moldavian market, utilizing the advanced experience of foreign and domestic partners.

Acvilin-Grup & Lux Proba:

Distribution network that covers all regions of the country.

Partnering with world-renowned manufacturers.

As close as possible to the consumer.

Reliable and trustworthy company.

Modern transport fleet.



Activities of the companies:

One of the main priorities of Acviline-Grup and Lux Proba is the constant improvement of the quality of services provided by more than **436** professional employees, **67** delivery vehicles in Moldova.

Acviline-Grup & Lux Proba teams are guided by the motto: «Quality goods through quality service».

The companies' clients are large network clients as Metro Cash & Carry Moldova, Kaufland, Moldretail, Green Hills, Fourchette, Supermarket No1. And more than **6,000** other organizations throughout the country.



History of the companies:

For more than 20 years of its activity, the companies have managed to establish themselves as reliable partners and earn an impeccable reputation as honest and trustworthy companies.



1998

Foundation of **Acvilin-Grup** and **Lux Proba**.

2000

Import of chairs manufactured by **Art Metal Furniture** (Dnepropetrovsk) and office furniture from the **MERKS concern** (Kiev).

2004

Exclusive representation of
Creation of a separate line of
products.

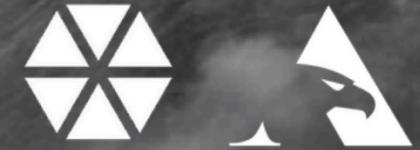
1999

Exclusive distribution of tobacco products manufactured by **Philip Morris International** and accessories of the **S. T. Dupont** brand.

2003

Import of well-known beer brands - the **Russian Baltika Breweries**, a subsidiary of the **Carlsberg concern**.

History of the companies:



For more than 20 years of its activity, the companies have managed to establish themselves as reliable partners and earn an impeccable reputation as honest and trustworthy companies.

2004

Exclusive representative of **Nestle** products. Creation of a separate subdivision for Nestle products.

2007

A new partner - CJSC "Veda" - representing alcoholic beverages such as «Русский Размер» and «Хлебная дорога». New branches in the cities of Bălți and Comrat.

2011

contract for the import and distribution of Vitmark-Ukraine products.

2005 - 2006

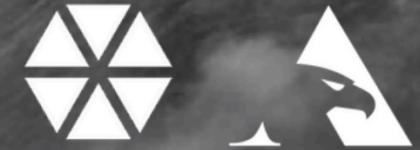
Acvilin-Grup from a regional company turns into a republican one. Branches opened in the north and south of the country, in the cities of Edinet and Cahul.

2008

Opening of a new Acvilin-Grup office in the capital, reflecting the image of a modern and dynamically developing corporation.

History of the companies:

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2011

contract for the import and distribution of Vitmark-Ukraine products.

2017

Import of furniture from such well-known manufacturers: **Halmar, Enran, Burotime, Humanscale.**

2018

Agreement reached with **Nat** expand product distribution.

2015

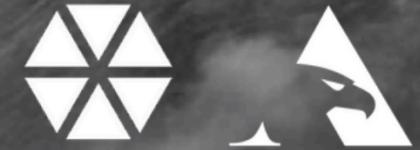
Signed an import and distribution agreement with the company «**Morshinsky Mineral Water Plant «Oscar»**».

2018

Signed an agreement between ACVILIN GRUP and S.R.L. PHILIP MORRIS SALES & MARKETING for the distribution of a new **IQOS product.**

History of the companies:

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2018

Agreement reached with **Natur Bravo** to expand product distribution.

2019

Import of **Ahmad Tea**. High-quality English tea has become available to all residents of Moldova.

2024

Strategic partnership established with **Barza Alba**

2019

Development of E-Commerce business in Moldova. Launch of the **Scaune.md** online store. Important milestone in the company's digitalization.

2022

Commencement of collaboration with **PepsiCo** for distribution in Moldova.

Organizational structure



Direction of activity

Tobacco Product Division



PHILIP MORRIS
INTERNATIONAL

IQOS

Product Division "Carlsberg"



Product Division "Nestle"



Product Division "RedBull"



Product Division "PepsiCo"



Product Division "FLORIS" "Vitmark" " Моршинская "

FLORIS моршинська Vitmark

Office furniture Product Division

interstuhl narbutas HALMAR NowyStyl

FL.Acvilin Bălți

FI Acvilin Chișinău 1 (Cigarettes)

FI Acvilin Chișinău 2 (Nestle)

FI Acvilin Chișinău 3 (Furniture)

FI Sîngera 1 (Beer)

FI Sîngera 2 (Oil-Juices)

FI Acvilin Cahul

Sales sites

Companies' staff and infrastructure:

Acvilin-Grup Holding and Lux Proba are leading distributors of consumer goods and office furniture in Republic of Moldova.



5

Branches



10+

International brands



10000

Serviced retail outlets



436+

Professional employees



67

Logistics machines



90

Sales representatives



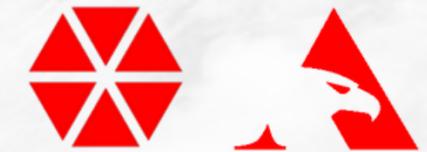
8000+ m²

Storage facilities

Companies' headquarters and infrastructure:

The Acvilin-Grup and Lux Proba companies have developed a strong network of branches and infrastructure to ensure the efficient distribution of high-quality products throughout Moldova.

With strategically located warehouses, modern office spaces, a large fleet of vehicles, and skilled personnel, we are ready to meet the needs of our partners and consumers.



Branch	Area, m ² (Warehouses)	Area, m ² (Office)	Personnel	Cargo Vehicles
Podgorenilor	1 500	150	128	14
Sîngera	4 500	200	156	27
Bălți	1 000	150	76	16
Cahul	1 000	120	52	8
Cabinet +	1 000	150	24	2
Total:	9 000	770	436	67

List of main brands in the portfolio

The Acvilin-Grup and Lux Proba companies are faithful to their mission - to make high-quality consumer goods available to any citizen of Moldova. For a better future, we work with the best manufacturers and suppliers from all over the world, for over 20 years.

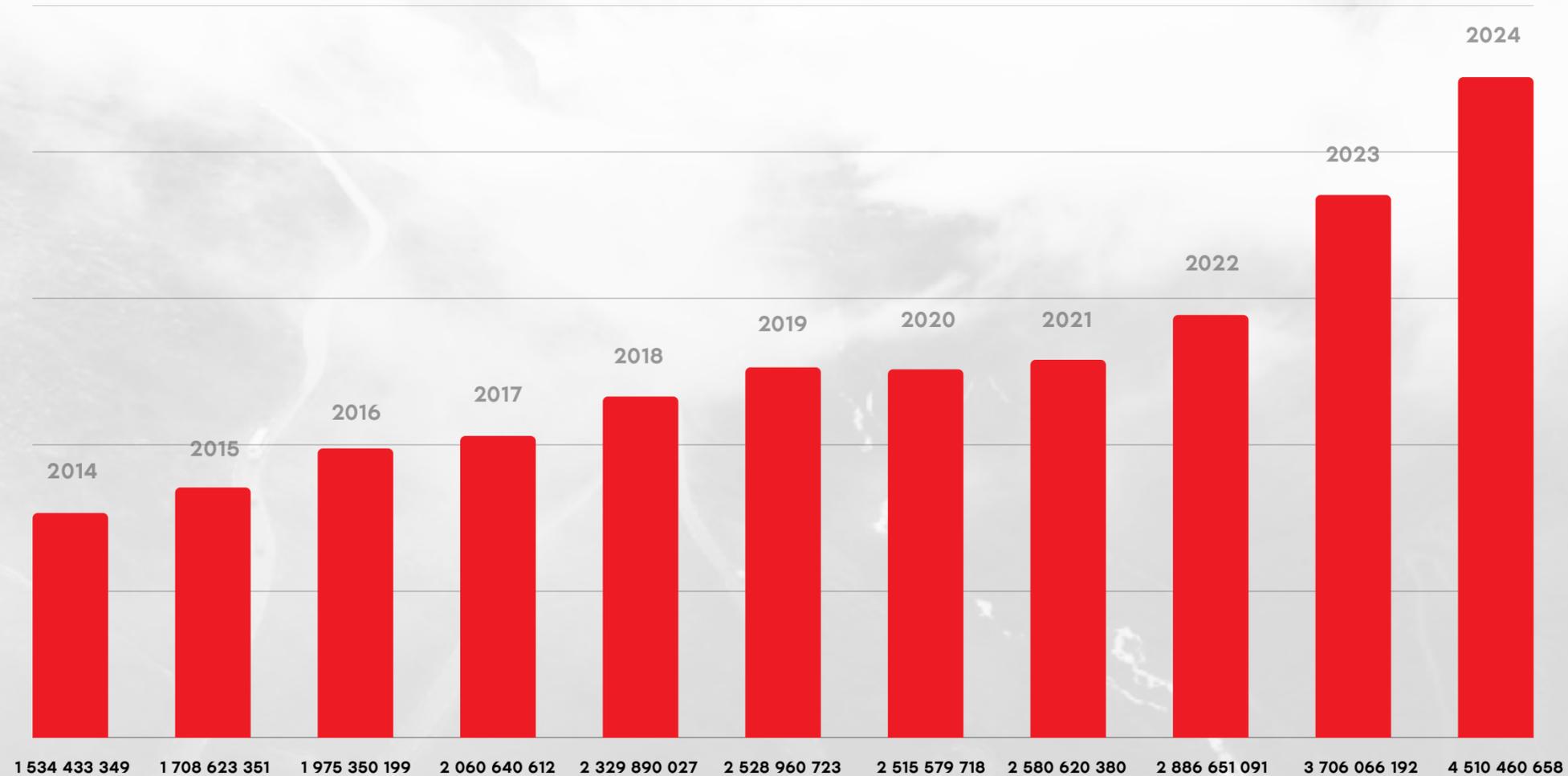


Suppliers	Number of Active Positions	Main Brands
Philip Morris	57	Marlboro, Parliament, Bond Street, Chesterfield, Heets
Red Bull GmbH	5	Red Bull
Nestle SRL	176	Maggi, Кофе Nescafe, Торчин, Мивина
Nestle SRL Purina	153	Gourmet, One, Pro Plan, Felix, Friskies
Floarea Soarelui SA	7	FLORIS, RASARIT, AROMA, PRIVOLIE
Vitmark-Ukraine LLC	85	Jaffa, Jusik, Mama Knows, Чудо-Чудо, Одесский
Natur Bravo SA	65	Natur Bravo, Delicios
Morshin Mineral Water Factory	29	Моршинская, Миргородская
Office Furniture	1348	
Quadrant Amroq Beverages SRL	56	Mirinda, 7UP, Mountain Dew, Pepsi, Prigat, Lipton Ice Tea
Barza Alba SA	29	Divin XO-XXO, Divin-Brandy, Rachiu de Cidru
Various: Ahmad Tea; Wisen International Industries; Panesta Group SRL; Magdalinas SRL	338	Classic Collection Loose, FlameClub, La Crema, Carlsberg

Total: 15 suppliers

2348

Trade turnover dynamics (2014 - 2024)



Sales, MDL

Contacts

Address

MD - 2068
Moldova, Chişinău
str. Nicolae Dimo 21/4
office 201-211

Office

+373 (0) 22 83-61-00
HR: hr@acvilin.md

E-mail

office@acvilin.md
luxproba@proba.md

Web

www.acvilin.md
www.luxproba.md

